

## **Company Facts**



Leading quick service restaurant chain with a strong industry presence



Generates \$650 Million in annual revenue

☆ Employs 8,000 people

# Challenges



STABLE BUT AGING SENIOR LEADERSHIP

The company faced the challenge of ensuring a smooth transition to the next wave of leaders.



**IDENTIFY HIGH-POTENTIAL LEADERS** 

Create a leadership pipeline that could confidently steer the business forward.

## **Solutions**

- 1. Cohort Structure: We divided the eight selected leaders into two cohorts of four to facilitate more personalized and impactful development experiences.
- 2. 360-Degree Feedback: Each participant completed a 360-degree review at the start of the program. This comprehensive feedback process provided valuable insights into their leadership strengths and areas for growth.
- 3. One-on-One Coaching: The results of the 360-degree reviews were discussed in individual coaching sessions, allowing participants to deeply understand their feedback and develop personalized action
- 4. Curated Reading List: To broaden their perspectives on leadership, all participants

were required to read four impactful books: Leadership and Self-Deception, Hero on a Mission. Nine Lies About Work, and Radical Candor. These books were selected to challenge conventional thinking and inspire new approaches to leadership.

- 5. Group Coaching Sessions: We hosted six virtual group coaching sessions with each cohort throughout the year. These sessions provided a platform for participants to discuss the books, share insights, and learn from each other's experiences.
- 6. Individual Coaching Support: Each participant had access to eight one-on-one coaching sessions over the year, ensuring continuous support and guidance as they applied new concepts and strategies in their roles.

Companies where our practice has made a difference

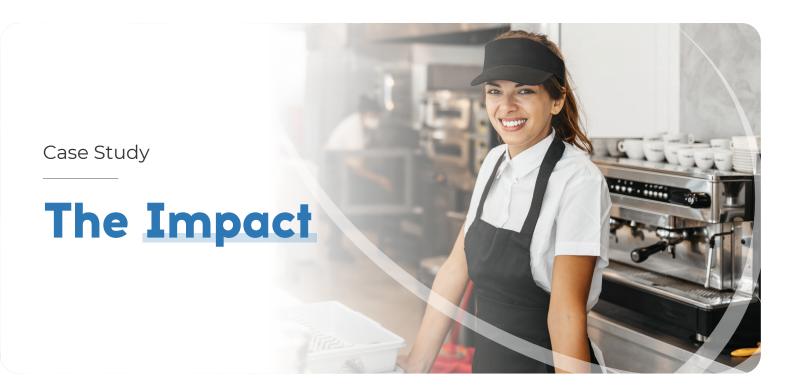












# The leadership development program yielded positive outcomes and continues to produce results.



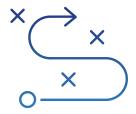
#### Increased Employee Engagement

Participants expressed feeling honored and valued by being selected for this program, which has boosted their engagement and commitment to the company.



# Enhanced Leadership Skills

The combination of individual and group coaching, along with the curated reading list, has equipped participants with a broader leadership toolkit and greater confidence in their roles.



### Stronger Leadership Pipeline

By investing in the development of its high-potential leaders, our client is not only safeguarding its future but also creating a culture of continuous learning and growth.

"People are the driving force behind what works."

